



## MOHAMED SATHAK A J COLLEGE OF ENGINEERING

(Approved by All India Council for Technical Education,  
New Delhi and affiliated to Anna University, Chennai)  
Siruseri IT Park, Egattur, Chennai - 603 103.  
Ph: 27470021, 23, 24 & 25 Fax: 27470022

### ACADEMIC YEAR 2018-2019

| Name of the institution/<br>industry/ corporate house with<br>whom MoU is signed | Year of<br>signing<br>MoU | Duration | List the actual activities under each<br>MOU                           |
|--|---------------------------|----------|--|
| Genesis Education Service  | 2018                      | 3 Years  | Institution admission and<br>promotional activities<br>(International) |
| SAIS Information Technology<br>Pvt Ltd, Chennai                                  | 2018                      | 3 Years  | 1. Workshops<br>2. Seminar<br>3. Students Projects<br>4. Internship    |

Memorandum of Understanding  
between

Mohamed Sathak A.J College of Engineering  
&  
Genesis Education Service

## MEMORANDUM OF UNDERSTANDING

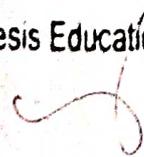
This agreement is made between **Genesis Education Services (GES)** having its registered office at No.4/76, Muslim Street, Kamarasam Pettai, Trichy – 620101, represented by its Directors **Dr. Stanley D Isaac, Mr. S.Mubarak Jan and Mohamed Sathak Trust** having its office at No. 6/1, Pycrofts Garden Road, Nungambakkam, Chennai – 34. represented by its **Chairman Mr. S.M. Mohamed Yousuf**, both the parties through direct negotiation have arrived at consensus for establishing **International Admissions Office at Mohamed Sathak Group of Educational Institutions.**

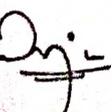
### VALIDITY OF THE AGREEMENT:

- This agreement shall be valid for a period of 3 Years from 12.10.2018 to 11.10.2021.
- The agreement is renewable upon mutual consent.
- The responsibility of both the partners in this venture is attached in the annexure given below.
- If either party is not desirous of renewing this agreement they shall give due notice in writing to the other party of not less than 90 days prior to their intention of not renewing this agreement.
- The renewal shall be done every three years if agreed by both the parties expressly in writing.

Encl: Annexure – I & II

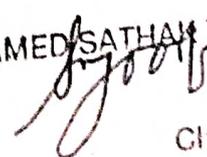
For Genesis Education Services

D.  Director

s. H. 



For MOHAMED SATHAK TRUST

  
Chairman

S.No

### Annexure - I International Admissions Office Advantages

|    | For the Institution   | For Students  |
|----|---|---|
| 1  | Free Guest lectures from partner universities   | Students get update on new technologies with guest lecture  |
| 2  | Minimum 10 Overseas University visits guaranteed  | 100 % Scholarship for top performing students   |
| 3  | Revenue generation from Summer School with overseas universities  | Overseas exposure for bachelor students   |
| 4  | Student & Faculty Exchange programs   | Discounts on Annual Tuition Fee   |
| 5  | Overseas students visit on Indian campus  | Cultural experience for Indian students   |
| 6  | With international exposure India institution can attract more local students   | Project & Internship with overseas universities   |
| 7  | Develop short term certificate courses together with partner universities   | Easy access to overseas job market  |
| 8  | Develop global alumni network for the institution   | Better chance to get funded PhD Overseas  |
| 9  | Students from Mohamed Sathak Group of Institutions can avail Free counselling regarding Career, Country Selection, Course Selection, University Selection, Admission Formalities, SOP Assistance, Education Loan, Visa Guidance & Support, Mock Visa Interviews, Accommodation, Travel Arrangements, Insurance, Currency Converter, Foreign Exchange and Pre departure guidance | Registration charge, Application charge, Postal charges, Visa processing fees has to be paid by the students at International Admission Office,<br>All the University fees which includes Tuition fees, Hostel fees has to be paid directly to the University Account |
| 10 | Students from outside Mohamed Sathak Group of Institutions will be charged Rs 65,000/- + 18% as service charge. This revenue will be shared as 70% for GES and 30% for the College.   | Application charges, Admission, Counselling, Postal charges, Visa processing charges has to be paid at International Admission Office<br>Guaranteed Admission to World Top 700 Rank Universities  |
| 11 | Admission in university with No Tuition Fee (For certain Universities & Programs)   | Career Counselling, Admission, Visa, Pre Departure guidance all under one roof  |
| 12 | Joint project with Overseas universities  | University Application fee waiver for many partner universities globally  |

### GES - Deliverable

|   |   |
|---|---|
| 1 | Providing Manpower for International Admissions Office- Director & One Student's Counsellor   |
| 2 | All the Posters & standees required for International Admissions Office                       |
| 3 | Mass production of promotional material for students  |
| 4 | Career Counselling, Admission, Visa, Pre Departure guidance and Job search all under one roof |
| 5 | Arrange University Visits & Guest Lect res  |
| 6 | Free seminars about education abroad for all the departments in the campus                    |
| 7 | Organise Study Abroad days & spot admission by overseas universities in the institute         |
| 8 | Business Sale & Operational Report will be submitted at the end of every intake               |
| 9 | Travel cost within India for foreign University delegates                                     |

D. H. D. J.  
Director



For MOHAMED SATHAK TRUST

*[Signature]*  
Chairman

## Annexure: II

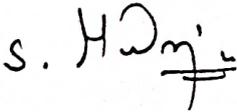
| S.No | Requirement From Institution      | Details                                |
|------|-----------------------------------|--|
| 1    | Sign up Fee                       | Nil                                    |
| 2    | Space Requirement                 | Secured Room inside Institution Campus |
| 3    | GES & Institution Contract Period | 3 Years (Renewable)                    |
| 4    | Contract Annual Renewal Fee       | Nil                                    |
| 5    | Model Type                        | International Admissions Office Model  |

| S.No | Infrastructure Required from Institution for Operation       |
|------|--|
| 1    | Well-furnished office  |
| 2    | One Landline telephone connection                            |
| 3    | High speed broad band with Static IP                         |
| 4    | 1 Computer, UPS, Printer & Scanner, Speakers & Wireless Mike |
| 5    | Power Backup (Inverter or Gen-set)                           |
| 6    | Matrix type brochure stand                                   |
| 7    | Projector or 42" LCD for Video Conference with University    |
| 8    | Air-conditioning   |
| 9    | Accommodation for University Professor for guest lecture     |
| 10   | Basic office stationery                                      |

For Genesis Education Services (GES)



Dr. Stanley D Isaac,  
Director - International Admissions



Mr. S.Mubarak Jan  
Director Administration



For Mohamed Sathak Trust



Mr. S.M. Mohamed Yousuf  
Chairman

Memorandum of Understanding  
between

Mohamed Sathak A.J College of Enginnering

&

SAIS Information Technology Pvt Ltd,  
Chennai

**Memorandum of Understanding**  
**Between**  
**SAIS Information Technology P Ltd**  
**and**  
**Mohamed Sathak Group of Institutions.**

This Memorandum of Understanding (MoU) is entered into this 24th day of October 2018 at Mohamed Sathak Group of Institutions by and between SAIS Information Technology P Ltd , a company incorporated under the Companies Act, 1956 having its Corporate office at 21/14, Second Floor, Chamiers Road, Chennai - 600035, represented by its CEO, Mr. U.Chandrasekar (hereinafter referred to as "SAIS IT"), on the One Part.

**And**

Mohamed Sathak Group of Institutions, Under Mohamed Sathak Trust having its head office at old No:6/1, New No:11, Pycrofts Garden Road, Chennai-600006 was established in 1973 represented by Alhaj S.M.Mohamed Yousuf , Chairman (hereinafter referred to as "Mohamed Sathak Group of Institutions")

**WHEREAS**

SAIS Information Technology P Ltd is a high end technology services company specializing in Cyber Security, Corporate IT Strategy, Information Security, Mobile & Application development, Data Center Solutions and Networking Solutions and Services. Abhayaa Cyber Solutions' business purpose is to provide comprehensive technology solutions to its esteemed customers harnessing its core competencies. It also envisages to leverage its capabilities to create benefits in the areas of cybersecurity, skill india, fintech, etc.

**WHEREAS**

The Mohamed Sathak Group of Institutions, belonging to the Mohamed Sathak Trust has grown in stature and public acceptance over the years and is committed to delivery of world class Engineering education, Architecture, Polytechnic, Para medical Courses, Teacher training, Schools, ITI etc to pursuit of excellence in research and Innovation. The Group institutions enjoy a superior status in respect of the programs of studies.

**WHEREAS**

The purpose of this MOU is with reference to exploring the areas of cooperation, benefiting both Mohamed Sathak Group of Institutions and SAIS Information Technology P Ltd .

NOW THIS MoU WITNESSETH as follows:

**Areas of cooperation**

1. SAIS Information Technology P Ltd shall support the student and teacher communities through workshops, Faculty Development Programmes and student internships.

| Item # | Item Description                          | Target per year      |
|--------|---|----------------------|
| 1.     | Workshops / seminar for students/Semester | 3                    |
| 2.     | Students Projects                         | 6                    |
| 3.     | Internship                                | At least 10 students |

For SAIS Information Technology Pvt Ltd

Director

For MOHAMED SATHAK TRUST

  
Chairman

2. **Mohamed Sathak Group of Institutions** shall explore the possibilities of supporting SAIS Information Technology P Ltd in its hiring and research requirements based on mutual convenience.
3. **Confidentiality:** Each party shall maintain complete confidentiality of any information of the other, disclosed during the term of this MoU ("Confidential Information"), either directly or indirectly in any form whatsoever including, but not limited to, in writing, in machine readable or other tangible form, orally or visually (subsequently reduced to writing). Both parties undertake to (i) hold all such Confidential Information either in whole or in part to any person other than those of its officers, employees and agents who need to know the Confidential Information in strictest confidence, (ii) not to disclose such Confidential Information either in whole or in part to any person other than those of its officers, employees and agents who need to know the Confidential Information for the purpose authorized hereunder provided that each such officer, employee or agent has agreed in writing to maintain the confidentiality of the Confidential Information in accordance with the terms hereof or (iii) not to use such Confidential Information for any purpose whatsoever save as may be strictly necessary for the performance of this MoU. This clause pertaining to confidentiality shall survive the term of this MoU and remain in full force and effect upto one year from any termination of this MoU.
4. **Intellectual Property Rights:** IPR titles or ownership of any products, proprietary information or technology tools, processes, utilities, and methodology including any **SAIS Information Technology P Ltd** proprietary products or components thereof used hereunder or development of any deliverables and all new ideas, inventions, innovations, or developments conceived, developed, contributed, distributed or made by **SAIS Information Technology P Ltd** hereunder, and all customizations, enhancements and modifications thereof, will not be transferred from **SAIS Information Technology P Ltd** to the **Mohamed Sathak Group of Institutions** on account of use of the same as part of any work under this MoU and shall always remain with **SAIS Information Technology P Ltd**.
5. In no event shall either party be liable for any indirect, incidental, special, consequential damages, including, but not limited to, loss of profits, revenue, data or use, incurred by the other party in connection with, arising out of or under this MoU save for any such loss suffered resulting from any willful and grossly negligent act or omission of either of the parties. In any case, such liability shall be limited to cost of creation and exclusive of any future and intangible benefits whatsoever.
6. Neither this MoU, nor any activities described herein, shall be construed as creating a partnership, joint venture, agency or other such relationship. Both parties agree that this MoU represents a nonexclusive relationship between the parties and nothing contained herein shall preclude either party from participating/initiating similar relationship with other third parties.
7. Neither party shall issue any press release, public announcement or other such disclosure concerning this MoU without the mutual consent as to such release or announcement.
8. This MoU may not be amended without the prior written consent of both the parties.
9. This MoU will be effective for 3 years from 24/10/2018 to 23/10/2021. This MoU can be renewed based on mutual convenience.
10. **Governing Law:** This MoU shall be governed by the laws of India and the Courts in Chennai shall have exclusive jurisdiction.

For SAIS Information Technology Pvt Ltd

Director

For MOHAMED SATHAK TRUST

Chairman

11. **Termination:** Either party can cancel or terminate this MoU unilaterally (and without reason) by giving an advance written notice of one month to the other.

12. **Notices:** All notices, requests, demands and other communications under this MoU or in connection herewith shall be given to or made upon the respective parties as follows:

**SAIS Information Technology P Ltd** : SAIS Information Technology P Ltd ,  
21/14, Second Floor, Chamiers Road, Chennai - 600035,

**Mohamed Sathak Group of Institutions:** Mohamed Sathak Trust, old No:6/1, New  
No:11, Pycrofts Garden Road, Chennai-600006  
Or to such other person or addresses as any of the Parties shall have notified to the others.

All notices, requests, demands and other communications given or made in accordance with the provisions of this MoU shall be in writing by letter, fax or telegram.

IN WITNESS WHEREOF THE parties have set their hands hereto on the day and year first hereinabove written under their respective seal of office.

For MOHAMED SATHAK TRUST

Chairman

Mohamed Sathak Group  
of Institutions

Alhaj S.M. Mohamed Yousuf,  
Chairman

For SAIS Information Technology Pvt Ltd

Director

SAIS Information Technology P Ltd

Mr. U. Chandrasekar  
CEO

Witnesses

1. C.P.K. MUTHUVARAN  
CEO XEROX, MSAJCE, Chennai - 603103)

2. Sakthi Kumar  
S/o Krishnamurthy  
No. 2/14, Chamiers Road  
Nandanam, Chennai - 35.